

# NORTH ANDOVER BUSINESS PROFILE

## "A Local Goods & Services Reference Guide"

To Participate, Please Call Tom Blais @ 1-800-207-6926 • Presented by North Shore Publishing, Inc.

### WHY DO SO FEW OF US EXERCISE ON A REGULAR BASIS WHEN WE KNOW IT IS A KEY INGREDIENT TO GOOD HEALTH AND WELL BEING?

We have busy lives and other important things to attend to.... We do not feel comfortable because we have not been exercising.... It costs too much to join a health club.... The reasons go on and on. The bottom line is...many of us just do not enjoy it enough.

Let **ANDOVER TRAINING STATION** put the FUN back into fitness for you. When you walk into our gym you will be greeted with a smile and personal "hello". We want to get to know our members. Let our qualified instructors and trainers design an exercise program that will increase your energy and motivate you to continue with your program, not burn out and feel badly. With over thirty group exercise classes per week, there will be a class format you enjoy. Our certified fitness leaders will guide you through a group class and you will leave the class feeling successful. Our fitness area boasts all the latest in cardio and strength training equipment. Let us show you how to use the equipment. At no cost to you, one of our trainers will provide you with an orientation and answer any of your fitness questions. **ANDOVER TRAINING STATION** services people of all shapes, sizes and ability levels. You will feel comfortable at our facility as we encourage all exercisers, especially those just beginning a program to ask us questions and take advantage of all our facility has to offer.

We cordially invite you to come in and see for yourself how much fun exercise can be. Our independently owned and operated gym has been servicing the Andovers for over three years. The Andover Training Station, where Andover gets fit!

The **ANDOVER TRAINING STATION**  
5 Dundee Park, Andover, MA 01810 (978) 475-2020

Programs: Yoga, Pilates, Body Pump, Children's Fitness, Athletic Training, Group Cycle, and more. Equipment: Stairmasters, stationary bikes, treadmills, Hammer Strength, free weights and more. Services: Personal Training, Child Care, snack bar, Children's Birthday Parties. **Free 1 Week Trial Membership. Some Restrictions Apply.**

**GIVE THE GIFT OF HEALTH**

**BEGINNING SATURDAY, NOV. 26, COME IN AND PURCHASE A ONE YEAR MEMBERSHIP AND WITH IT WILL BE INCLUDED A FREE T-SHIRT & 1 EXTRA MONTH FREE.**

**NO NEED TO WRAP THIS GIFT. IT IS GIFT GIVING READY.**

## THE TOTAL EFFECT

**FULL SERVICE HAIR CARE SALON • FULL HAIR REPLACEMENT SYSTEMS FOR MEN & WOMEN  
SKIN CARE • MANICURES AND COMPLETE BEAUTY SERVICES**

Paying attention to your appearance goes beyond the obvious necessity of making good impressions in everyday encounters in your business and personal life. How you feel about yourself is probably the most important factor determining your ultimate happiness and success. People who have encountered hair loss can experience renewed self-confidence through the quality hair replacement services offered at **The Total Effect**.

They are located at 163 Main Street in Salem, NH, telephone (603) 898-4477. Your consultation appointment at **The Total Effect** will put you completely at ease when you note how much privacy you are afforded. Their space is carefully designed for confidentiality.

The latest technological advances for hair replacement are used here. Whether your hair loss is due to illness, natural hairline recession or chemotherapy, the professionals here can give you a natural-looking, carefree style that will be easy to maintain. **The Total Effect** is also a hair care salon specializing in precision cuts and styling, colors, corrective coloring, perms, foiling, spiraling, updo's, extensions and creative styling. Also skin care, facials, waxing, make up and beauty services, manicures, artificial nails, pedicures and tanning available. Call (603) 898-4477 to look and feel your best.

**VOTED SALEM'S BEST SALON FOR THE PAST NINE YEARS**

**"LET OUR PROFESSIONALS DESIGN THE LOOK THAT IS BEST FOR YOU"**

## ABC SEAMLESS SIDING, INC.

**LOCALLY OWNED AND OPERATED BY RON TANZER WITH OVER 25 YEARS OF EXPERIENCE  
"THE ONLY COMPANY THAT DOES COMPLETELY SEAMLESS SIDING"**

Siding is the most important in the beauty, preservation and durability of your home and business. Contact **ABC Seamless Siding, Inc.**, located at 10 First Avenue in Peabody, telephone (978) 531-4931 for new construction or the complete outside renewal of your building. **ABC Seamless Siding, Inc.** is the only company around that does completely seamless siding. They offer an excellent warranty on their siding, in fact they guarantee the material for the lifetime of the building because the materials are manufactured on each and every job site. They also offer a labor guarantee because **ABC Seamless Siding, Inc.** manufactures their own material and are part of a national franchise for over 30 years.

The professionals at **ABC Seamless Siding, Inc.** will explain the various materials and their advantages to you. They have a wide selection from which you can choose. All employees are experienced and conscientious and they give personal attention to every job large or small, commercial or residential.

If you are in need of siding, windows, or outside services for true artistic improvements, telephone **ABC Seamless Siding, Inc.**, telephone (978) 531-4931. Free estimates are given. Licensed, insured, registered, bonded. Plenty of Andover-N. Andover local references available upon request.

## CLASSIC CAR CARE

**AUTOMOBILE DETAILING • CAR WAXING • POLISHING • BUFFING • INTERIOR SHAMPOO  
• STEAM CLEANING • REMOTE CAR STARTERS INSTALLED HERE**

The latest trend in automotive maintenance is the fine art of detailing. In this area, **Classic Car Care** provides this specialized service at 30 River Street in Haverhill, Route 495, Exit 49, Route 110 East. You can telephone them at (978) 373-5610.

**Classic Car Care** also sells radar detectors, car alarms, car stereos, cellular phones, pagers, navigation systems and remote car starters installed. Meticulous care is the cornerstone of every job and is always evident when you see the final result. The owner and entire staff of **Classic Car Care** take great pride in their growing list of satisfied repeat customers who trust the care and detailing of their vehicles to them year after year.

Whether you are a business person whose automobile is your office, a proud owner of a classic car, or just a discerning owner who wants to maintain the value of your vehicle, it's a good investment to become a regular client at **Classic Car Care**. Inquire about their pick up and delivery service. Telephone (978) 373-5610.

## PIZZA FACTORY

**LOCALLY OWNED AND OPERATED BY TASO HARAKTSIS WITH OVER  
13 YEARS OF CULINARY EXPERIENCE  
EVERYTHING IS HOMEMADE FRESH ON THE PREMISES EVERY DAY**

You've tried the rest, now try the best! Anyone can make a pizza, but if you're looking for a truly great pizza, you need to visit **Pizza Factory**, located at 535 Chickering Road in North Andover, telephone (978) 682-0088.

With their special sauce, seasoned just right, your taste buds will be tantalized. Their combination of cheeses is scrumptious. For a pizza you just can't get enough of, you have to try the house special. Their plain cheese pizza is great by itself. However, if you want to really tease your palate, try a combination of your choice. Add some sausage, pepperoni, green peppers, onions, ham and bacon, to mention a few. Besides offering you pizza, they offer specialty pizzas, hot and cold subs, pastas, salads, dinner plates, hot sandwiches and party platters. They offer their popular calzons, chicken kabobs, steak tips (people come from out of town for the steak tips), and homemade meatballs, chicken cutlet, veal cutlet, onion rings and much more.

We, the Publishers of this North Andover Business Profile recommend **Pizza Factory** located at 535 Chickering Road in North Andover, telephone (978) 682-0088. You will become a regular customer after just one visit. Hours: Mon-Sun. 10-10.

## WILLOW ENTERPRISES

**DESIGN • RENOVATIONS • REMODELING • ADDITIONS • NEW CONSTRUCTION**

Quality and integrity are the key words to describe this highly professional building and remodeling company. **Willow Enterprises** maintains their high standards of quality by controlling every step of the process from design to the actual building and finish work for both commercial and residential applications.

At the same time, because they are professionals, they are able to keep on top of labor and material costs and finish the job on schedule. Time and money are saved. As a result, their work is more than competitive. It is also affordable. **Willow Enterprises** employs only experienced craftsmen who strive to do the best job possible. Their efforts are in line with the standards of quality and integrity which makes **Willow Enterprises** such an outstanding building and remodeling company.

The owner knows the key to the success of his company is its ability to satisfy customers, and **Willow Enterprises** has been satisfying them for many years. They are master craftsmen in the building trade. Give them a call today at (978) 374-7475 for all your building needs. Email them at: willowent@att.net.

**CS074135 • HIC #130664**

## BELLA VITA SALON AND DAY SPA

**TO LOOK AND FEEL YOUR BEST CALL (978) 682-5103  
COMPLETE HAIR CARE & BEAUTY SERVICES**

Women today know that in this image conscious world, the look of success includes looking and feeling beautiful. Fashion conscious people throughout North Andover have discovered **Bella Vita Salon and Day Spa** to be the best hair salon and day spa around.

**Bella Vita Salon and Day Spa** invites you to take a little vacation with a full day of beauty! Customize your own beauty package where they offer a little bit of Newbury Street for a lot less money. **Bella Vita Salon and Day Spa** features a trendy, new state-of-the-art spa offering a wide range of beauty services such as complete hair care including: personal styling, coloring, corrective coloring, updo's, foiling/highlighting, spiraling and anything the client wants.

Visit **Bella Vita Salon and Day Spa** at 1093 Osgood in North Andover, telephone (978) 682-5103. They specialize in: *massages, manicures, pedicures, aesthetic and skin care services and complete day spa services.*

The staff at **Bella Vita Salon and Day Spa** are committed to each client and are here to pamper you, to help you relax and make you look beautiful. All services at **Bella Vita Salon and Day Spa** are customized to each individual because everyone is different and we know that. So, be sure to call **Bella Vita Salon and Day Spa** at (978) 682-5103 to look and feel your best. M/C, Visa & Discover are graciously accepted. Gift certificates available. Plenty of Parking. Call for an appointment. Hours: Mon 9-4, Tues-Fri. 8:30-9 and Sat. 9-5.



## SATURN OF HAVERHILL

915 S. MAIN ST., HAVERHILL (978) 373-6700

"A DIFFERENT KIND OF COMPANY, A DIFFERENT KIND OF CAR"

**WE WOULD LIKE TO INTRODUCE THE BRAND NEW 'SATURN VUE', A STATE OF THE ART SPORT UTILITY VEHICLE AT WONDERFULLY AFFORDABLE PRICES**

With so many of the new models being similar in feature and price, how does the prospective new car buyer know which automobile is the best? Well, as the saying goes, "If you don't know cars...know the people you buy from." In this area, consumers are very fortunate in having a dealer like **Saturn of Haverhill**. **Saturn of Haverhill** is a company that has built its reputation by providing for you, the customer, the finest in sales, (no haggling), parts, service and leasing.

This community-minded dealership believes that success in the industry lies in one simple facet of good business: keep the customer satisfied! The business of customer satisfaction begins in the showroom and continues right on through their shop and complete service department.

If you're in the market for a superior automobile backed by service you can count on, stop by **Saturn of Haverhill** today! You'll be glad you did! We service all makes & models.

[WWW.SATURNOFHAVERHILL.COM](http://WWW.SATURNOFHAVERHILL.COM)

## PERFECTO'S CAFFE

**LOCALLY OWNED AND OPERATED • SERVING THE ANDOVERS  
- SERVING BREAKFAST & LUNCH -**

When you walk through the doors of **Perfecto's Caffe**, you know instantly that you have entered a shop that caters to the gourmet in all of us, with fresh baked goods of every description all made from scratch right on the premises. You can tell by the aroma that everything was baked fresh not long before you arrived and you won't be surprised to find this fine bakery bursting with customers.

We're sure that once you try **Perfecto's Caffe**, you will become a regular customer after just one visit. **Perfecto's Caffe** has two conveniently locations at 1115 Osgood Street in North Andover, telephone (978) 689-4292, and at 79 Main Street in Andover, telephone (978) 749-7022.

**Perfecto's Caffe** is the "perfect" place to go to anytime of the day for whatever you're craving. Conveniently open 7 days a week from 6am-6pm, they offer a wonderful selection of bagels, 12 different varieties of muffins, cookies, bakery items, gourmet coffee, Latte, cappuccino, 26 different varieties of flavored coffee as well as decaf.

We, the Publishers of this 2001 North Andover Business Profile recommend **Perfecto's Caffe**. Stop in today for the taste you can't resist.

## TOWNE AUTO BODY

**LOCALLY OWNED & OPERATED BY GEORGE MYERS WITH OVER 30 YEARS OF EXPERIENCE  
RS #2495**

When it comes to meticulous attention to detail for auto body and collision repair, we recommend **Towne Auto Body**, located at 307 Clark Street in North Andover, telephone (978) 975-8700. They are specialists in both foreign and domestic collision repair.

The owner, George Myers, realizes that his continued success depends upon your satisfaction. No vehicle is ever rushed out of the shop. When you return to pick up your vehicle, you will be more than satisfied, as they adhere to strict standards of excellence in service.

At **Towne Auto Body**, they are accustomed to working with your company. You will find their estimates more than reasonable. For some of the best in service and prices, see the experts at **Towne Auto Body** for all your auto body work. Quality is their business!

**FOREIGN & DOMESTIC - GUARANTEED COLOR MATCHING**

**CALL (978) 975-8700 FOR A FREE ESTIMATE**

## R.J. SALEMME PLUMBING & HEATING

**LOCALLY OWNED AND OPERATED**

"The personal service plumber": that's what they call **R.J. Salemme Plumbing & Heating**. This is one company where the personal touch hasn't been forgotten, and customers in our area have come to appreciate it.

**R.J. Salemme Plumbing & Heating** is located in North Andover, telephone (978) 686-0820. These professionals are fully insured to handle any problems that may arise in your home or business. So, call the plumbing and heating contractor who can take care of it all, including gas fittings, boiler replacement, water heaters or repair service. Besides offering you fast, efficient and considerate service, **R.J. Salemme Plumbing & Heating** keeps themselves up-to-date on the latest equipment and work techniques.

The professionals with **R.J. Salemme Plumbing & Heating** can handle every aspect of the plumbing and heating field ensuring you of first class and safe work. This company also specializes in kitchen and bathroom remodeling, as well as many phases of renovation and construction when it comes to plumbing and heating work. Call (978) 686-0820.

## PETS UNLIMITED

**MESSINA'S SHOPPING CENTER 117 MAIN STREET, N. ANDOVER (978) 682-0558  
WITH ANOTHER LOCATION IN HAVERHILL PETS ETC. AT 229 LINCOLN AVE (978) 372-3771**

**Pets Unlimited** may well be the single most outstanding pet shop in this area. Pets are their business and their only business, so be sure to stop in and see the variety of pets and pet supplies available at this fine establishment. Their dedicated staff are truly devoted to "their animal guests".

Birds of various kinds, small animals of different breeds and fully stocked aquariums of fish are offered. They also carry a fine selection of food for your pet as well as many supplies, such as complete aquarium setups, toys for your dog or cat, and an assortment of cages for your favorite bird.

The courteous sales staff are experienced to assist you in selecting the pet you desire and will gladly advise you on the proper care and feeding of just about any pet. For all your pets and pet supplies, see the professionals at **Pets Unlimited**. All major credit cards are accepted. Hours: 9-7, M-F, Sat. 9-6, Sun. 11-4.

**\$5 OFF ANY PURCHASE OF \$25 OR MORE WHEN YOU BRING IN THIS AD.  
(EXCLUDING DOG OR CAT FOODS) EXP. 12/31/01. LIMIT 1 PER CUSTOMER**

## ACCENT PAINTING

**"ADD A TOUCH OF BRILLIANCE"**

**LOCALLY OWNED AND OPERATED BY JOHN ARLOCK AND BRENDAN BEVERIDGE  
WITH OVER 10 YEARS OF PAINTING EXPERIENCE  
- QUALITY WORKMANSHIP -**

Once you have made the decision to paint and decorate your home or office, the next step is finding competent craftspeople who will do the job professionally, on schedule and for the right price. For many people throughout the area, that search has ended at **Accent Painting**, at 21 Emerson Court in North Andover, telephone (978) 794-9569.

When you have painting done by **Accent Painting** you will receive quality work and attentive service that has become the trademark of this fine local company. Call them with confidence in knowing they are fully insured for your protection and peace of mind.

**Accent Painting** strives to meet all of their customers' needs, and for that reason offers complete services ranging from residential and commercial, interior and exterior painting, pressure washing and snow plowing. Their attitude and quality workmanship are the reasons for their continued success. Free estimates. Call (978) 794-9569. Fully insured.

## KEN'S AUTO REPAIR & TIRE SALES

**LOCALLY OWNED AND OPERATED BY KEN COCO**

**"OLD FASHION SERVICE WITH MODERN TECHNOLOGY"**

**7D INSPECTION FACILITY • MASS. INSPECTION STATION • ASE CERTIFIED**

Excellence in all phases of foreign and domestic automobile, light truck and SUV repair is what's featured at **Ken's Auto Repair & Tire Sales**, located at 278 S. Broadway in Lawrence, telephone (978) 686-9156.

The vehicles of today are complex and precise machines requiring a thorough knowledge and the right tools to repair and adjust them properly. This is one repair facility which has both the know-how and the necessary equipment to get the job done right in the shortest possible time. Now is the time to get new tires (**Ken's Auto Repair & Tire Sales** offers all brand name tires at affordable prices), get your vehicle winterized or maybe it is time for an oil change or tune up. It doesn't matter what you need done, **Ken's Auto Repair & Tire Sales** handles any and all types of major and minor repair service on any type of vehicle. Services include, but not limited to tune-ups, brakes & exhaust, engine and transmission work. This reliable garage will keep your foreign or domestic car, light truck or SUV running perfectly at an absolute minimum cost. **Ken's Auto Repair & Tire Sales** offers complete major and minor service.

So, trust your vehicle to this professional shop! M/C, Visa, Amex, Discover, Optima cards and Debit cards are accepted.

## HAPPY TAILS PROFESSIONAL PET GROOMING

**LOCALLY OWNED & OPERATED BY TINA LACRETA**

**SERVING THE ANDOVERS • AT THE SAME LOCATION FOR OVER 14 YEARS**

Take a look at your pet. You and your pet will feel better after a visit to **Happy Tails Professional Pet Grooming**. They cater to your pet's needs. Visit them at 7 Lupine Road in Andover, telephone (978) 475-6860. Their goal at **Happy Tails Professional Pet Grooming** is to help you keep and maintain your pet's skin and coat to its healthiest condition. They use the finest products and they offer your basic grooming needs which include: bathing, trimming, cleaning and maintaining ears, nails and glands. Also available on request are hot oil treatments, flea and tick baths, and medicated treatments. Any hard to find specialty items can gladly be ordered. Trimming of nails for rabbits, guinea pigs, ferrets and any type of small animal is available and we also clip wings on small birds. Walk-in nail clipping is welcome.

As a professional groomer, why chance your loved cat or dog to anyone other than **Happy Tails Professional Pet Grooming**. They always treats their "clients" with the most care possible. Do not worry about your pet's grooming; it will be in the style you request. Open Tues.-Sat. by appointment.